# **INTERIM REPORT**

JANUARY – JUNE 2022 August 23, 2022

GENESTA, ENKÖPING



#### **Today's presenters**

#### JONAS JÖNEHALL

Chief Executive Officer

JESSICA GÅRDMO

Chief Financial Officer





Develop and build sustainable, modern and efficient homes, commercial properties and logistics and industrial properties



569

EMPLOYEES JUN 30, 2022





# Selected projects PROJECT DEVELOPMENT



CITYTERRASSEN, MALMÖ 174 apartments



SLOTTSHUSEN, STOCKHOLM 89 apartments



JOURNALEN 1, MALMÖ 177 apartments



BERGMAN & BEVING, ULRICEHAMN 20,000 sqm



TUVEBO GLASHYTTA, GOTHENBURG 45 apartments

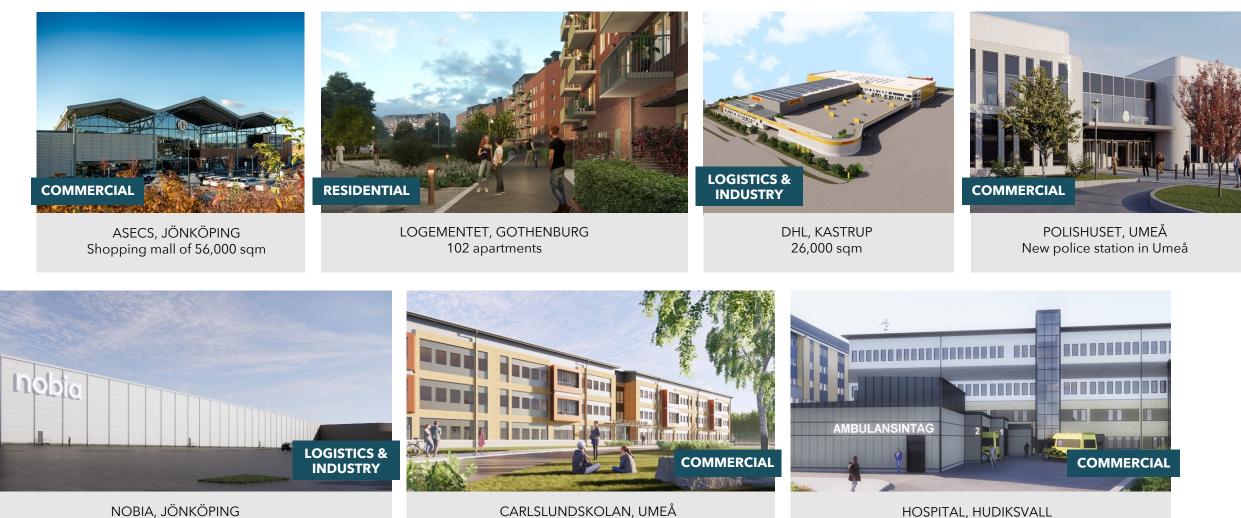


GENESTA, ENKÖPING 80,000 sqm



## Selected projects CONSTRUCTION

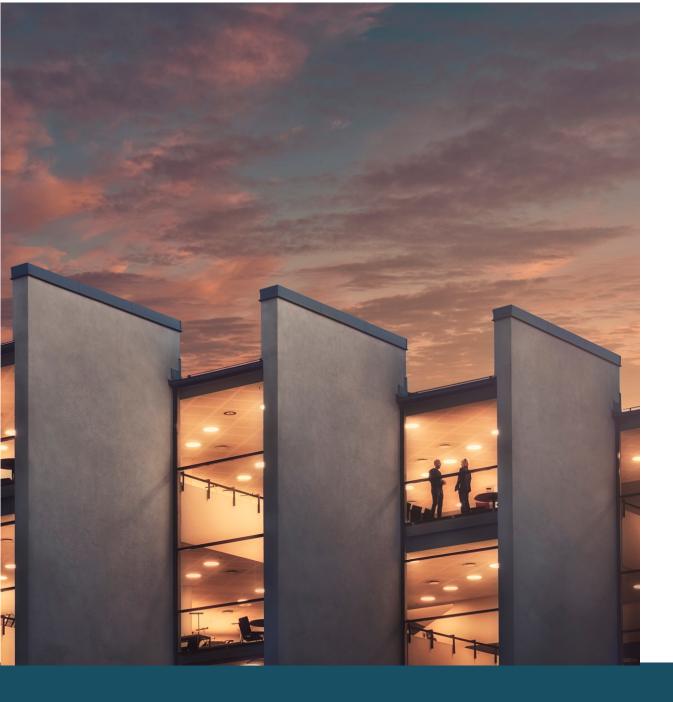
123,000 sqm



HOSPITAL, HUDIKSVALL New ambulance hall, renovation of multiple departments

New school for grades 7-9

WĀSTBYGG GROUP



#### Second Quarter 2022 IN BRIEF

- Strong order intake
- Further strengthened order backlog
- External impact
- Full progress in company's operations
- Risk management



### Second Quarter 2022 SIGNIFICANT EVENTS

- The first settlement of two was made for the commitment to Trekcyd AB, which arose in connection with the acquisition of Rekab, through the transfer of 425,313 B shares in Wästbygg Gruppen AB (publ).
- Project company Sneden AB was sold to the fund manager Genesta Property Nordic AB. The purchase consideration was SEK 945 million. Sneden AB signed a contract with Logistic Contractor for construction of a logistics faciliy approx. 80,000 sqm on the site. Value of construction contract approx. SEK 605 million.
- Wästbygg received a land allocation from the City of Malmö for a 14,500 sqm office building in Hyllie.
- Wästbygg acquired 55 percent of a project company that is planning the development of a large rest and service area in Falkenberg. The estimated sales value of the fully developed area is SEK 340 million.
- Jonas Jönehall took over as CEO of Wästbygg Gruppen on 6 May.
- Jessica Gårdmo took over as CFO of the Wästbygg Group on 6 May. She succeeded Jonas Jönehall.
- John Nyberg recruited as the Wästbygg Group's new Head of Sustainability.



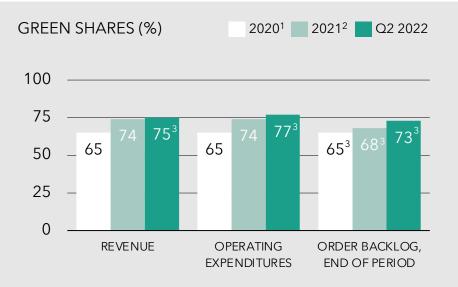


## SUSTAINABLITY



WĀSTBYGG GROUP

# Linked to sustainability



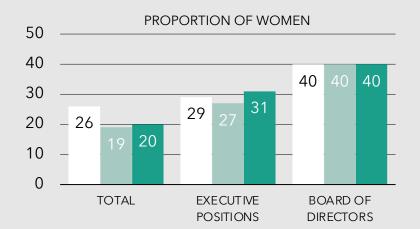
- <sup>1</sup> Cicero Shades of Green, Company Assessment, June 2021.
- <sup>2</sup> Cicero Shades of Green, Company Assessment, Mars 2022.
- <sup>3</sup> Estimated by definition in Wästbygg Gruppens Green Finance Framework, May 2021.

Rekab Entreprenad is included in all posts.

SICK LEAVE (%)

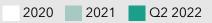
	Jun 22-LTM	2021	2020	2019
SICK LEAVE, TOTAL	3,77	2,71	2,80	3,03





PROPORTION OF EMPLOYEES WITH FOREIGN BACKGROUND\*





#### Definition of executive position:

Member of a management team at company level or higher, production manager and higher.

Rekab Entreprenad is included in the posts from 2021 and forward.

#### Definition of foreign background:

According to SCB - a person born outside Sweden, or born in Sweden to two foreign-born parents.

\*The statistics regarding foreign background only apply to employees in Sweden.



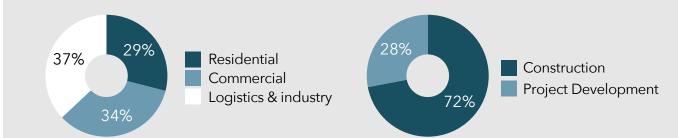
#### First half 2022 KEY FIGURES

SEK 2.7 bn Revenue Jan-Jun 2022

**3.5%** EBIT margin Jan-Jun 2022

SEK 2.9 bn Order intake Jan-Jun 2022 SEK 6.8 bn Order backlog Jun 30, 2022

#### **DISTRIBUTION OF REVENUE, JAN-JUN 2022**



As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.



WĀSTBYGG GROUP

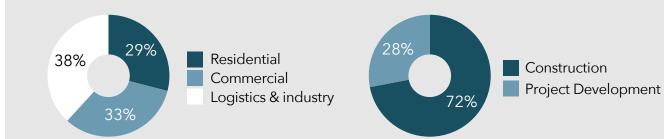
#### Second Quarter 2022 KEY FIGURES

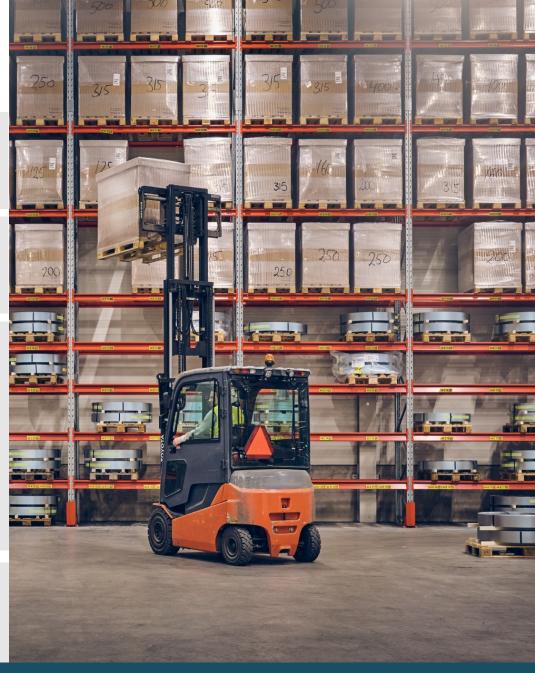
SEK **1.5** bn Revenue Apr-Jun 2022

4.3% EBIT margin Apr-Jun 2022

SEK **1.6** bn Order intake Apr-Jun 2022 SEK 6.8 bn Order backlog Jun 30, 2022

#### **DISTRIBUTION OF REVENUE, APR-JUN 2022**



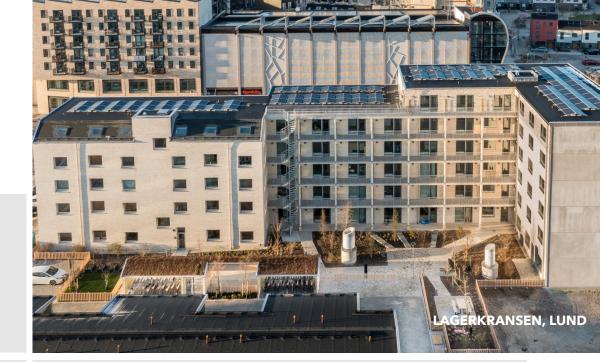


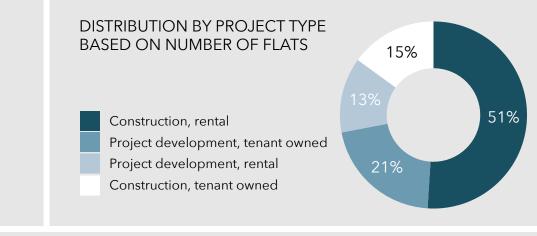


## Residential SEGMENT DEVELOPMENT

- Focus on multi dwelling buildings (condominiums and rental apartments) and student housing.
- Construction and project development.

PRODUCTION, NUMBER OF FLATS	
Completed during the period	82
Ongoing June 30, construction	1,374
Ongoing June 30, project development	711
Total in progress	2,085





#### As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.

2,8%

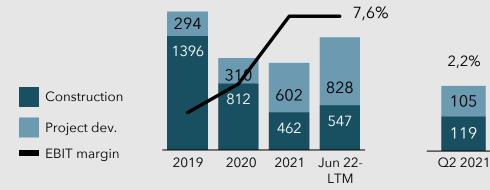
239

195

Q2 2022



#### **REVENUE**, SEKM



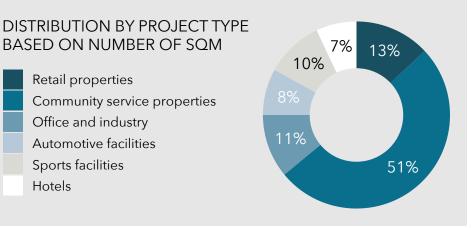
### Commercial SEGMENT DEVELOPMENT

- Focus on commercial properties including retail, offices, community service properties and hotels.
- Construction and project development.

PRODUCTION, NUMBER OF SQM	
Completed during the period	35,980
Ongoing June 30, construction	180,180
Ongoing June 30, project development	0
Total in progress	180,180









### Logistics and Industry SEGMENT DEVELOPMENT

• Focus on larger logistics and industrial buildings under the brand of LC.

601

1234

2020

636

604

2019

• Construction and project development.

**REVENUE, SEKM** 

Construction

Project dev.

EBIT margin

PRODUCTION, NUMBER OF SQM	
Completed during the period	39,000
Ongoing June 30, construction	372,500
Ongoing June 30, project development	160,000
Total in progress	532,500

1265

707

1292

LTM

2021 Jun 22-

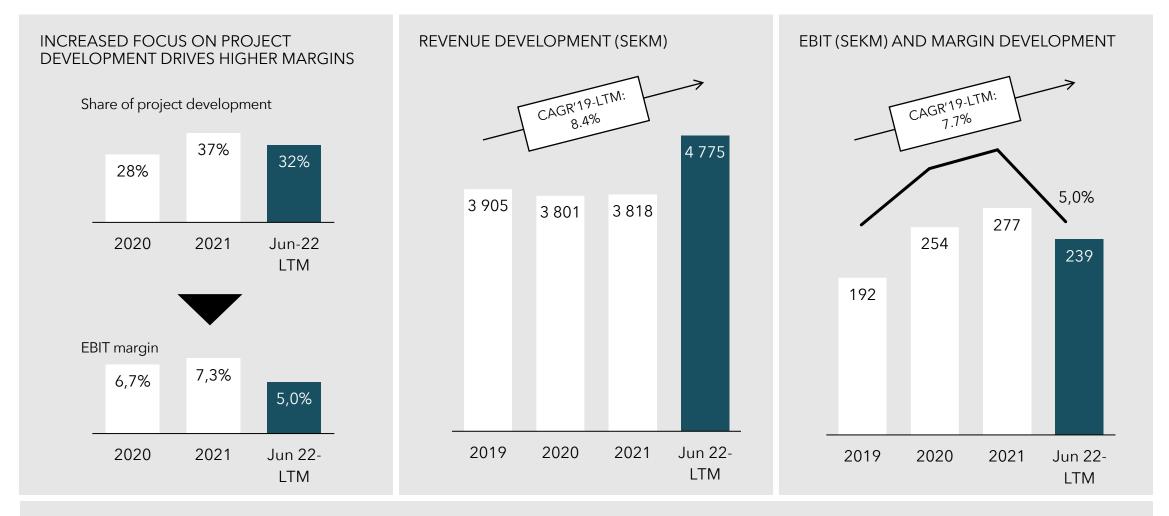
9,2%





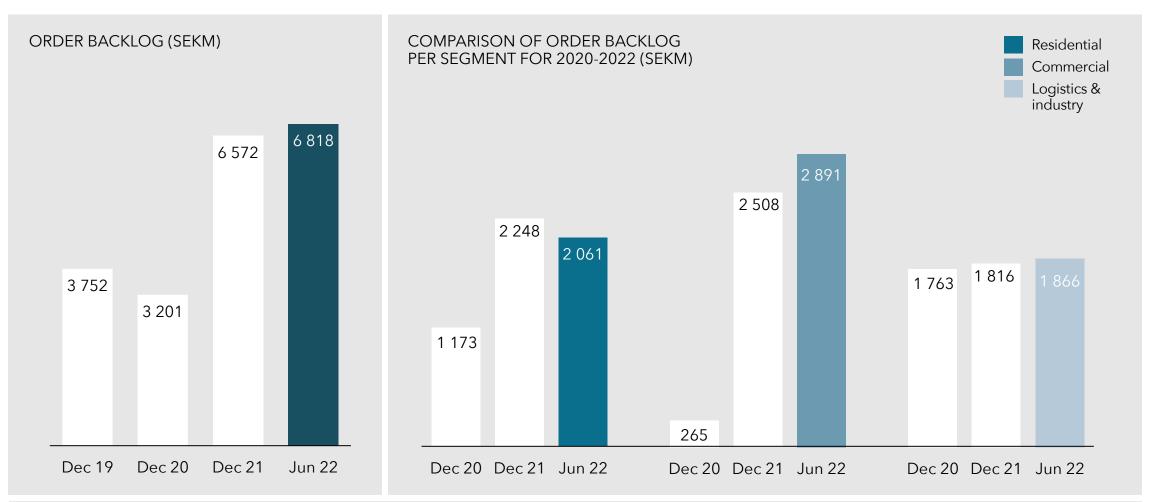


## Long term profitable growth





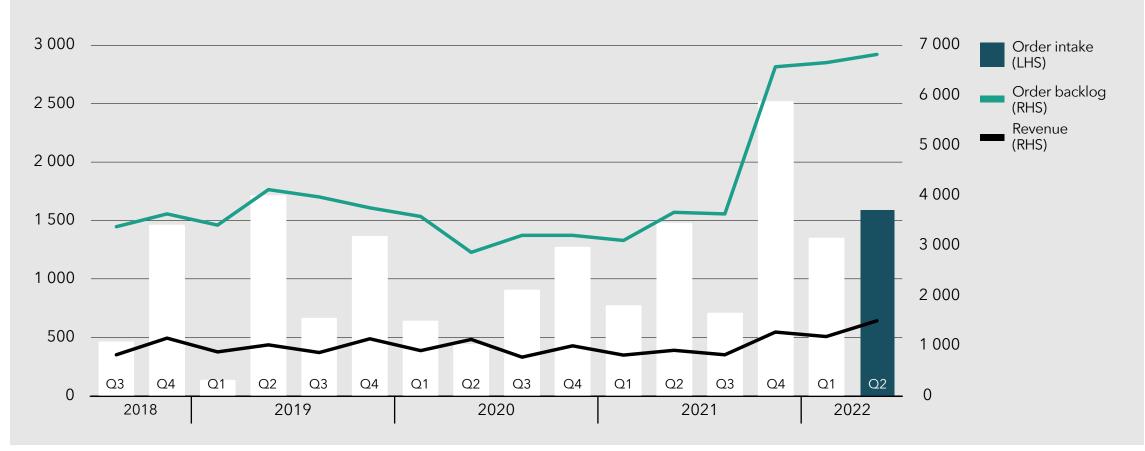






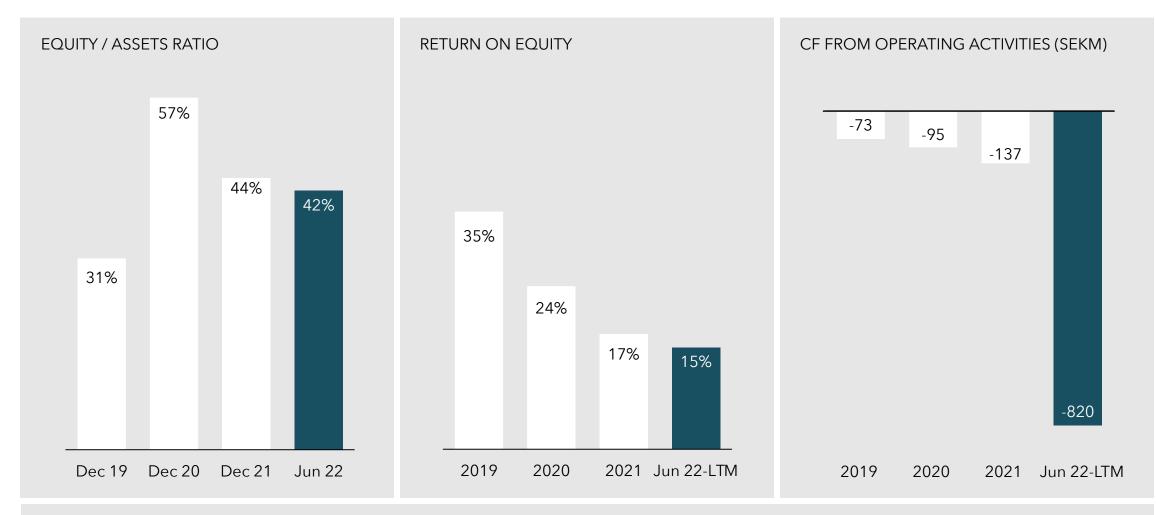
### Order intake and backlog SINCE 2018

SEASONALITY WITH STRONG ORDER INTAKES IN Q2 AND Q4





## Solid financial performance





### **Medium term financial targets**

		IARGEI	OUTCOME
<ul> <li>Continuous profitable growth</li> </ul>	Annual growth target	10% over time	8.4% CAGR'19-LTM
<ul> <li>Continued focus on risk avoidance and profitability in every project</li> <li>Build a balanced portfolio of project</li> </ul>	EBIT margin	>6%	5.0% JUN 22-LTM
development projects across all segments	Equity / assets ratio	≥25%	<b>42%</b> Jun 22
The Board of Directors proposes a dividend per share of SEK 3.50	Dividend policy	40 of net profit,	

TARGET

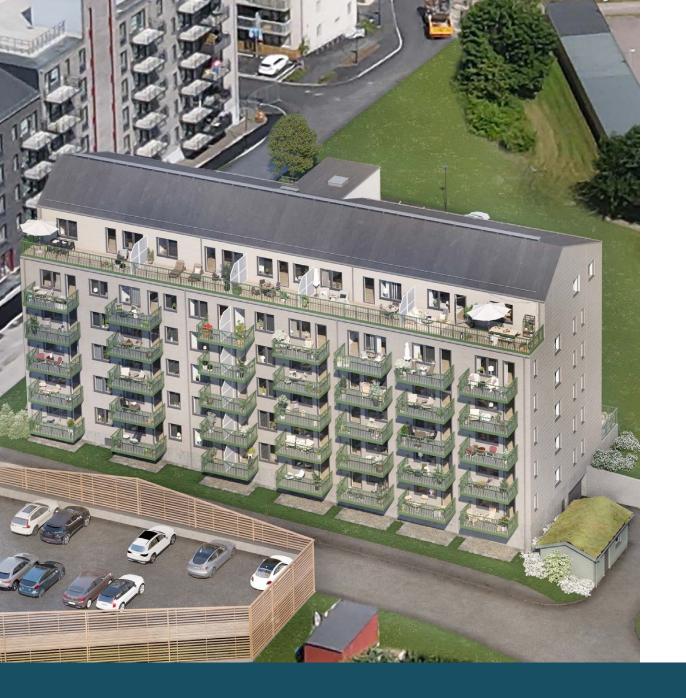


#### Significant events AFTER 30 JUNE 2022

- Contract signed with BlackRock Real Assets for the construction of a 36,000 sqm logistics facility in Eskilstuna. The order value is SEK 285 million.
- Lansa Fastigheter acquired Wästbygg's self-developed project Journalen 1 in Malmö, comprising 177 rental apartments. All terms and conditions of the contract have now been met.







#### Summary

- Record high order stock
- Strong financial position
- Flexible business model
- Strategically prepared for the future
- Clear objective of creating sustainable business





#### JONAS JÖNEHALL

Chief Executive Officer

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#### JESSICA GÅRDMO

Chief Financial Officer





Next interim report: November 8th, 2022

Thank you!





#### Income statement overview SEGMENT REPORTING

SEKm	Apr-Jun 2022	Apr-Jun 2021	Jan-Jun 2022	Jan-Jun 2021	Jul-Jun 2021-22	Jan-Dec 2021
Revenue	1,499	911	2,682	1,725	4,775	3,818
Costs in production	-1,353	-769	-2,417	-1,454	-4,220	-3,257
Gross profit/loss	146	142	265	271	555	561
Sales and administration costs	-82	-75	-173	-140	-325	-292
Other operating revenue	2	1	4	2	10	8
Other operating costs	-1	-	-1	-	-1	0
Other profit/loss	65	68	95	133	239	277
Profit/loss from financial items						
Profit shares from joint venture and associated companies	0	0	0	0	-4	-4
Financial revenue	7	4	16	5	28	17
Financial costs	-12	-2	-24	-3	-37	-16
Profit after financial items	60	70	87	135	226	274
Change in value of real estate	0	0	0	1	5	6
Taxes	13	7	27	5	32	10
PROFIT FOR THE PERIOD	73	77	114	141	263	290
Profit relating to:						
- the parent company's shareholders	73	77	114	141	263	290
- holdings without controlling influence	0	0	0	0	0	0
Earnings per share, SEK*	2,27	2,37	3,52	4,37	8,10	8,94
Number of shares at the end of the period (thousands)	32,341	32,340	32,341	32,340	32,341	32,591
Average number of shares (thousands)	32,341	32,340	32,465	32,340	32,536	32,474

\* The company has no options and similar agreements that give rise to a dilution effect, therefore this is not reported separately.

As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown here follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations.



#### Balance sheet overview SEGMENT REPORTING

SEKm	Jun 30 2022	Jun 30 2021	Dec 31 2021
Fixed assets			
Intangible fixed assets	463	238	464
Tangible fixed assets	112	107	114
Financial fixed assets	123	57	83
Total fixed assets	698	402	661
Current assets			
Development properties, etc	255	265	326
Accounts receivable	628	427	443
Accrued but not invoiced	708	298	454
Other receivables	1,867	785	1,491
Cash and cash equivalents	245	910	851
Total current assets	3,703	2,685	3,565
TOTAL ASSETS	4,401	3,087	4,226
EQUITY AND LIABILITIES			
Equity	1,836	1,686	1,858
Non-current interest-bearing liabilities	578	64	560
Non-current non-interest-bearing liabilities	83	78	83
Total non-current liabilities	661	142	643
Current interest-bearing liabilities	249	240	249
Accounts payable	518	280	470
Other liabilities	1,137	739	1,006
Total current liabilities	1,904	1,259	1,725
TOTAL EQUITY AND LIABILITIES	4,401	3,087	4,226

As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown here follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations.



#### Cash flow statement SEGMENT REPORTING

SEKm	Apr-Jun 2022	Apr-Jun 2021	Jan-Jun 2022	Jan-Jun 2021	Jul-Jun 2021-22	Jan-Dec 2021
Day-to-day operations						
Profit/loss before financial items	65	68	95	133	239	277
Adjustment for paid interest, paid taxes and items not included in cash flow	3	-7	-7	14	10	31
Cash flow from operating activities before changes in working capital	68	61	88	147	249	308
Cash flow from changes in working capital						
Increase (-)/decrease (+) of operating receivables	-561	-189	-709	-56	-1,476	-823
Increase (+)/decrease (-) of operating liabilities	84	220	154	125	407	378
Cash flow from the day-to-day operations	-409	92	-467	216	-820	-137
Investment activities						
Investments in businesses and dividend from joint venture	0	0	8	0	-121	-129
Acquisitions of intangible fixed assets	-2	0	-3	-1	-6	-4
Investments in investment properties	-	-5	0	-15	5	-10
Acquisitions of other tangible fixed assets	-2	-5	-10	-7	-26	-23
Cash flow from investing activities	-4	-10	-5	-23	-148	-166
Financing activities						
New issue of shares including transaction costs new issue of shares	-24		-24	-	-85	-61
Paid dividends	-112	-107	-112	-107	-112	-107
Amortisation of loan liabilities (-), Raised loan liabilities (+)	-5	50	-1	47	496	544
Cash flow from financing activities	-141	-57	-137	-60	299	376
CASH FLOW FOR THE PERIOD	-554	25	-609	133	-669	73
Cash and cash equivalents at the start of the period	797	889	851	776	910	776
Exchange rate difference in cash and cash equivalents	2	-4	3	1	4	2
Cash and cash equivalents at the end of the period	245	910	245	910	245	851

As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown here follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations.



#### Income statement overview IFRS REPORTING

SEKm	Apr-Jun 2022	Apr-Jun 2021	Jan-Jun 2022	Jan-Jun 2021	Jul-Jun 2021-22	Jan-Dec 2021
Revenue	1,304	1,051	2,351	1,951	4,348	3,949
Costs in production	-1,204	-886	-2,171	-1,647	-3,954	-3,430
Gross profit/loss	100	165	180	304	394	519
Sales and administration costs	-81	-75	-173	-140	-325	-292
Other operating revenue	2	1	4	2	10	8
Other operating costs	-1	-	-1	0	-1	0
Other profit/loss	20	91	10	166	78	235
Profit/loss from financial items						
Profit shares from joint venture and associated companies	0	0	0	0	-4	-4
Financial revenue	4	4	11	4	18	12
Financial costs	-12	-2	-24	-3	-36	-15
Profit after financial items	13	93	-4	167	57	228
Change in value of real estate	0	0	0	1	5	6
Taxes	13	6	30	4	33	7
PROFIT FOR THE PERIOD	26	99	26	172	96	241
Profit relating to:						
- the parent company's shareholders	26	99	26	172	96	241
- holdings without controlling influence	0	0	0	0	0	0
Earnings per share, SEK*	0,80	3,05	0,81	5,32	2,93	7,42
	32,341	32,340	32,341	32,340	32,341	32,591
Number of shares at the end of the period (thousands)						
Average number of shares (thousands)	32,341	32,340	32,465	32,340	32,536	32,474

\* The company has no options and similar agreements that give rise to a dilution effect, therefore this is not reported separately.



#### Balance sheet overview IFRS REPORTING

SEKm	Jun 30 2022	Jun 30 2021	Dec 31 2021
Fixed assets			
Intangible fixed assets	463	238	463
Tangible fixed assets	112	107	114
Financial fixed assets	89	59	71
Total fixed assets	664	404	648
Current assets			
Development properties, etc	1,427	686	1,175
Accounts receivable	628	427	444
Accrued but not invoiced	614	299	437
Other receivables	839	468	500
Cash and cash equivalents	285	924	897
Total current assets	3,793	2,804	3,453
TOTAL ASSETS	4,457	3,208	4,101
EQUITY AND LIABILITIES			
Equity	1,642	1,660	1,751
Non-current interest-bearing liabilities	682	122	664
Non-current non-interest-bearing liabilities	92	71	90
Total non-current liabilities	774	193	754
Current interest-bearing liabilities	705	355	388
Accounts payable	519	280	480
Other liabilities	816	720	728
Total current liabilities	2,041	1,355	1,596
TOTAL EQUITY AND LIABILITIES	4,457	3,208	4,101



#### Cash flow statement IFRS REPORTING

SEKm	Apr-Jun 2022	Apr-Jun 2021	Jan-Jun 2022	Jan-Jun 2021	Jul-Jun 2021-22	Jan-Dec 2021
Day-to-day operations						
Profit/loss before financial items	20	91	10	166	79	235
Adjustment for paid interest, paid taxes and items not included in cash flow	1	-16	-14	4	-1	17
Cash flow from operating activities before changes in working capital	21	75	-4	170	78	252
Cash flow from changes in working capital						
Increase (-)/decrease (+) of tenant-owner association flats of own						
development in production	-199	-27	-324	-113	-726	-515
Increase (-)/decrease (+) of operating receivables	-428	-258	-567	-271	-663	-367
Increase (+)/decrease (-) of operating liabilities	60	282	103	280	134	311
Cash flow from the day-to-day operations	-546	72	-792	66	-1,177	-319
Investment activities						
Investments in businesses and dividend from joint venture	0	0	8	0	-121	-129
Acquisitions of intangible fixed assets	-2	0	-3	-1	-6	-4
Investments in investment properties	-	-5	0	-15	5	-10
Acquisitions of other tangible fixed assets	-2	-6	-10	-7	-26	-23
Cash flow from investing activities	-4	-11	-5	-23	-148	-166
Financing activities						
New issue of shares including transaction costs new issue of shares	-24	-	-24	-	-85	-61
Paid dividends	-112	-107	-112	-107	-112	-107
Amortisation of loan liabilities (-), Raised loan liabilities (+)	88	41	316	127	877	688
Cash flow from financing activities	-48	-66	180	20	680	520
CASH FLOW FOR THE PERIOD	-598	-3	-616	63	-644	35
Cash and cash equivalents at the start of the period	881	931	897	860	924	860
Exchange rate difference in cash and cash equivalents	2	-4	3	1	5	2
Cash and cash equivalents at the end of the period	285	924	285	924	285	897



#### ONGOING PROJECTS: RESIDENTIAL/COMMERCIAL

Project	Status	No of apts	Of which sold/booked	Of which reserved	Completion
SELF DEVELOPED TENANT OWNED					
Parklyckan, Stockholm	Production	36	36		2022
Strandängen, Falkenberg	Production	29	29		2022
Soluret, Malmö	Production	45	45		2023
Älgoxen, Umeå	Production	30	27		2023
Hökälla Ängar, phase 2, Gothenburg	Production	36	36		2023
Slottshusen, Täby	Production	89	55	5	2023
Tuvebo Glashytta, Gothenburg	Production	45	23	2	2023
Cityterrassen, Malmö	Production	174	62		2024
Tjärleken, Norrtälje	Sales launched	50	19	2	2024
Total		534	332	9	
SELF DEVELOPED RENTAL APARTMENTS	S				
Vårberg youth housing, Stockholm	Production	174			2022
Kv Trädgårn, Svedala	Production	53			2023
Total		227			



#### UPCOMING PROJECTS: RESIDENTIAL/COMMERCIAL (part 1)

Project, Municipality	Туре	No of apts.	Area (sqm)	Phase	Estimated start of production	Estimated completion
Alliero, Sundsvall*	Self owned/Commercial	80	6,512	ZP in effect	2025	2027
Almen, Umeå	Self owned	200	13,569	Ongoing work ZP	2022	2028
Bollen pre school, Trelleborg*	CSP	0	900	ZP in effect	2023	2024
Borstahusen town houses, Landskrona*	Self owned	12	1,440	ZP in effect	2023	2024
Borstahusen, Landskrona*	Self owned	50	4,325	ZP in effect	2023	2025
Citadellsfogen, Malmö*	Rental	70	4,850	Ongoing work ZP	2027	2028
Citadellsfogen, Malmö*	Self owned	70	4,850	Ongoing work ZP	2027	2029
Fridhem, Ängelholm*	Self owned	78	6,433	ZP in effect	2023	2024
Guldskrinet, Umeå*	Self owned/Rental	100	7,500	Ongoing work ZP	2023	2026
Hökälla Höjd, Göteborg	Self owned	42	3,276	ZP in effect	2023	2024
Journalen 1, Malmö	Rental	177	10,097	ZP in effect	2022	2024
Lilla Essingen Parkhuset, Stockholm*	Self owned	24	1,849	ZP in effect	2025	2027
Lilla Essingen Strandhusen, Stockholm*	Self owned	74	6,032	ZP in effect	2026	2028
Norra Saltskog, Södertälje*	Self owned	49	3,055	Ongoing work ZP	2025	2027

\* Options, acquisitions have not yet been made. ZP = Zonal Planing PORTFOLIO CONTINUES, SUMMARY OF UPCOMING PROJECTS AT THE END OF PORTFOLIO



#### UPCOMING PROJECTS: RESIDENTIAL/COMMERCIAL (part 2)

Project, Municipality	Туре	No of apts.	Area (sqm)	Phase	Estimated start of production	Estimated completion
Nämnden, Malmö*	Rental/Commercial	60	4,645	ZP in effect	2023	2025
Prisma Parkkvarter, Malmö*	Commercial	0	14,500	Ongoing work ZP	2024	2027
Skarpnäck pre school, Stockholm*	CSP	0	860	ZP in effect	2026	2028
Skarpnäck, Stockholm*	Rental	126	5,659	ZP in effect	2024	2026
Solberga, Stockholm*	Selfowned	35	4,025	No ZP	2025	2027
Solvalla hotel, Stockholm*	Hotel	0	6,900	No ZP	2026	2028
Solvalla youth housing, Stockholm*	Rental	120	4,115	No ZP	2026	2028
Sparreallén, Borås	Commercial	0	3,200	ZP in effect	2023	2025
Sparreallén, Borås	Selfowned	20	1,200	ZP in effect	2023	2025
Strandängen 2, sheltered housing, Falkenberg*	CSP	80	5,280	No ZP	2024	2025
Strandängen 2, care home, Falkenberg*	CSP	60	3,800	No ZP	2024	2025
Svandammsplan, Stockholm*	Selfowned	53	3,010	No ZP	2026	2027
Syrenen, Umeå	Self owned/Commercial	80	7,270	Ongoing work ZP	2023	2026
Tjärleken, Norrtälje	Selfowned	111	11,284	ZP in effect	2022	2024

\* Options, acquisitions have not yet been made. ZP = Zonal Planing PORTFOLIO CONTINUES, SUMMARY OF UPCOMING PROJECTS AT THE END OF PORTFOLIO



#### UPCOMING PROJECTS: RESIDENTIAL/COMMERCIAL (part 3)

Project, Municipality	Туре	No of apts.	Area (sqm)	Phase	Estimated start of production	Estimated completion
Tröinge rest area, Falkenberg*	Commercial	0	10,000	ZP in effect	2023	2025
Tuvebo Glashytta, Gothenburg	Selfowned	45	2,663	ZP in effect	2022	2023
Vallastråket, Stockholm*	Self owned	70	4,200	Ongoing work ZP	2024	2026
Vårbergsvägen, Stockholm*	Selfowned	80	5,000	ZP in effect	2025	2027
Västerport, Varberg*	Hotel	0	18,250	DP stopped	2023	2026
Västra Roslags-Näsby, Täby*	Selfowned	40	2,951	ZP in effect	2027	2028
Årsta etapp 2n, Stockholm*	Selfowned	237	14,503	Ongoing work ZP	2028	2030
Årsta etapp 4a, Stockholm*	Selfowned	68	5,661	Ongoing work ZP	2029	2031
Årsta etapp 4b, Stockholm*	Rental	231	11,786	Ongoing work ZP	2029	2031
Åseberget, Kungälv*	Not decided	150	10,000	No ZP	2026	2030
Totalt		2,788	241,868			

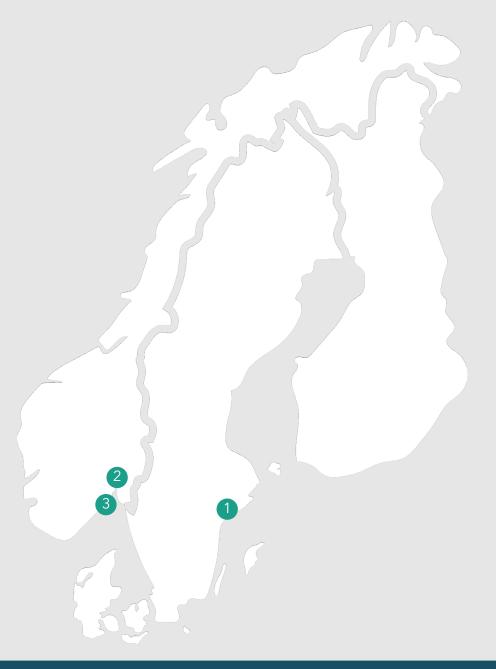
\* Options, acquisitions have not yet been made. ZP = Zonal Planing



**APPENDIX** 

#### LANDBANK LOGISTICS AND INDUSTRY

Municipality	Туре	Area (sqm)
1 Nyköping, Sweden	Joint venture	400,000
2 Gardermoen Nord Næringspark, Ormlia, Norway	Acquisition	266,000
3 Holmestrand Næringspark, Holmestrand, Norway	LOI for Joint venture	40,000
Total		706,000





**APPENDIX** 

#### Senior executives 2022-06-30

