INTERIM REPORT

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JANUARY - SEPTEMBER 2022 November 8, 2022

VÅRBERGSTOPPEN, STOCKHOLM



Today's presenters

JONAS JÖNEHALL

Chief Executive Officer

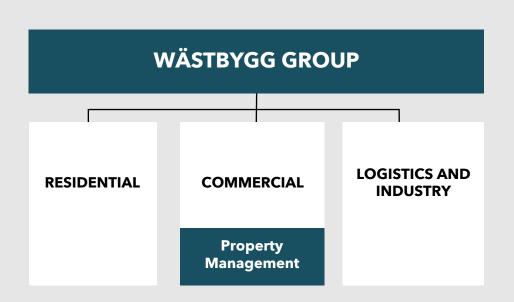
JESSICA GÅRDMO

Chief Financial Officer



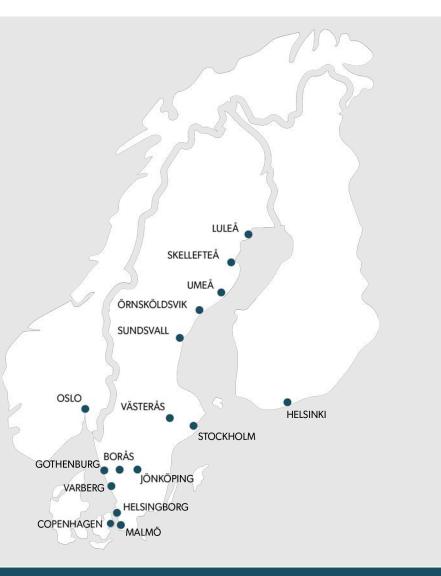
Wästbygg Group A SUMMARY

Develop and build sustainable, modern and efficient homes, commercial properties and logistics and industrial properties



578

EMPLOYEES SEP 30, 2022





Selected projects PROJECT DEVELOPMENT



CITYTERRASSEN, MALMÖ 174 apartments



VÅRBERGSTOPPEN, SKÄRHOLMEN 174 youth housing



JOURNALEN 1, MALMÖ 177 apartments



STRANDÄNGEN, FALKENBERG 29 townhouses



TJÄRAN (TJÄRLEKEN), NORRTÄLJE 50 apartments



GENESTA, ENKÖPING 80,000 sqm



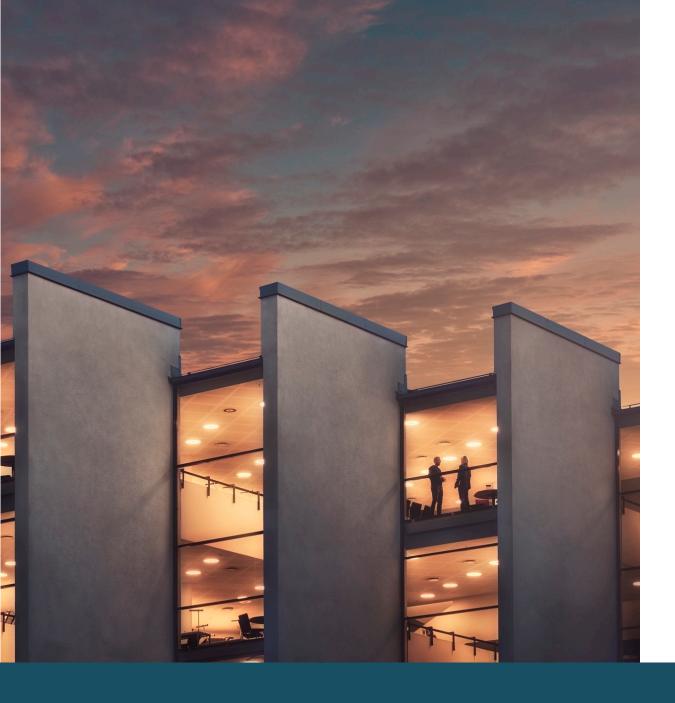
Selected projects CONSTRUCTION





New ambulance hall, renovation of multiple departments





Third Quarter 2022 IN BRIEF

- Write-downs in a few projects
- Strong order intake
- Diversified order backlog
- External factors
- Higher revenue and strong implementation



Third Quarter 2022 SIGNIFICANT EVENTS

- A contract was signed with BlackRock Real Assets for the construction of a 36,000 sqm logistics facility in Eskilstuna. The order value was SEK 285 million.
- Lansa Fastigheter acceded Wästbygg's self-developed project Journalen 1 in Malmö comprising 177 rental apartments.





January-September 2022 KEY FIGURES

SEK 4.0 bn Revenue Jan-Sep 2022

1.7% EBIT margin Jan-Sep 2022

SEK **4.1** bn Order intake Jan-Sep 2022 SEK **6.7** bn Order backlog Sep 30, 2022

DISTRIBUTION OF REVENUE - JAN-SEP 2022



As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.



WĀSTBYGG GROUP

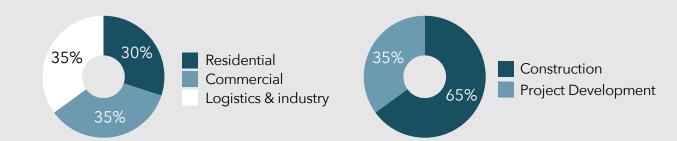
Third Quarter 2022 KEY FIGURES

SEK 1.3 bn Revenue Jul-Sep 2022

-2.1% EBIT margin Jul-Sep 2022

SEK 1.2 bn Order intake Jul-Sep 2022 SEK **6.7** bn Order backlog Sep 30, 2022

DISTRIBUTION OF REVENUE - JUL-SEP 2022



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WĀSTBYGG GROUP

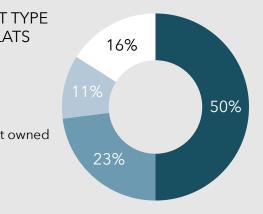
Residential SEGMENT DEVELOPMENT

- Focus on multi dwelling buildings (condominiums and rental apartments) and student housing.
- Construction and project development.

PRODUCTION, NUMBER OF FLATSCompleted during the period174Ongoing September 30, construction1,421Ongoing September 30, project development719Total in progress2,140







As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.



REVENUE, SEKM

Construction

Project dev.

EBIT margin

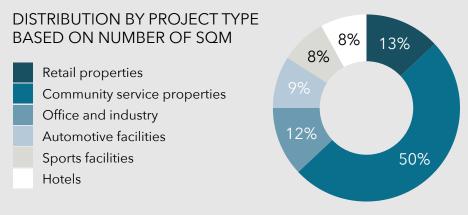
Commercial SEGMENT DEVELOPMENT

- Focus on commercial properties including retail, offices, community service properties and hotels.
- Construction and project development.

PRODUCTION, NUMBER OF SQM	
Completed during the period	15,645
Ongoing September 30, construction	172,882
Ongoing September 30, project development	0
Total in progress	172,882







As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.



Logistics and Industry SEGMENT DEVELOPMENT

- Focus on larger logistics and industrial buildings under the brand of LC.
- Construction and project development.

PRODUCTION, NUMBER OF SQM	
Completed during the period	110,000
Ongoing September 30, construction	269,500
Ongoing September 30, project development	160,000
Total in progress	429,500

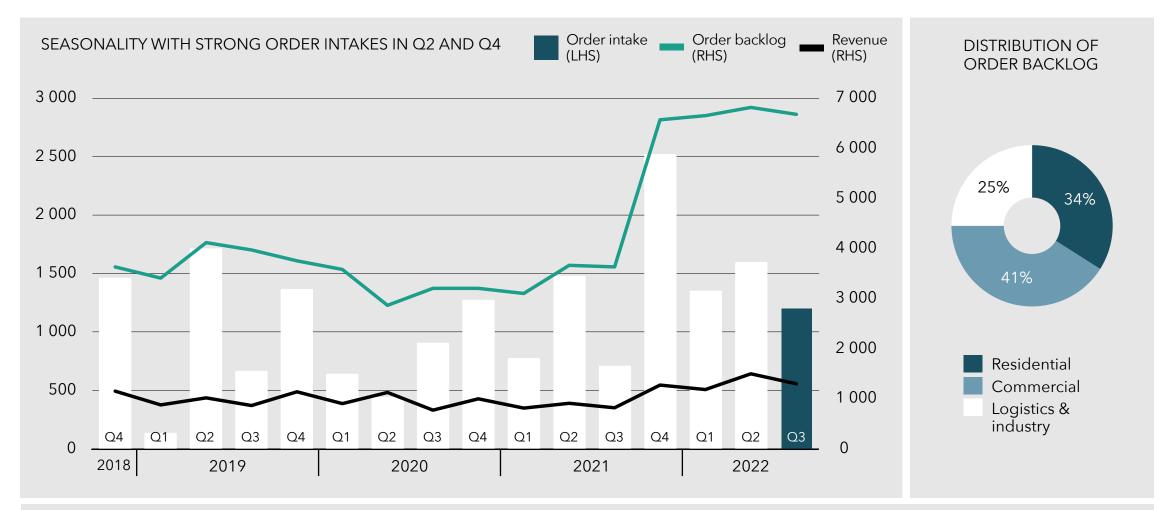




As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.



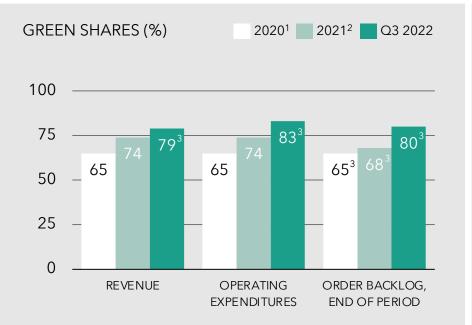
Order intake and backlog SINCE 2018



As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown above follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations. Please refer to the appendix for the effect of the difference in accounting.

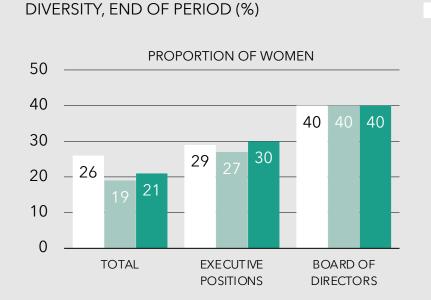


Linked to sustainability



 ¹ Cicero Shades of Green, Company Assessment, June 2021.
 ² Cicero Shades of Green, Company Assessment, Mars 2022.
 ³ Estimated by definition in Wästbygg Gruppens Green Finance Framework, May 2021.

Rekab Entreprenad is included in all posts.



2020 2021 Q3 2022

Definition of executive position:

Member of a management team at company level or higher, production manager and higher.

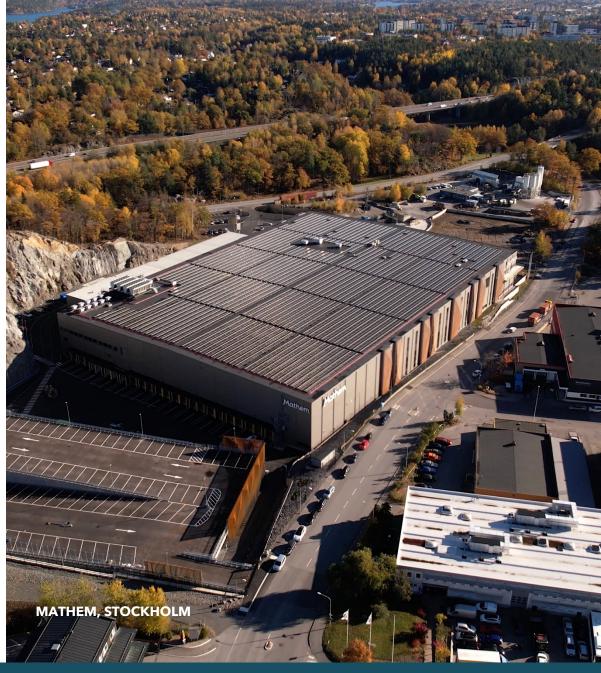
Rekab Entreprenad is included in the posts from 2021 and forward.



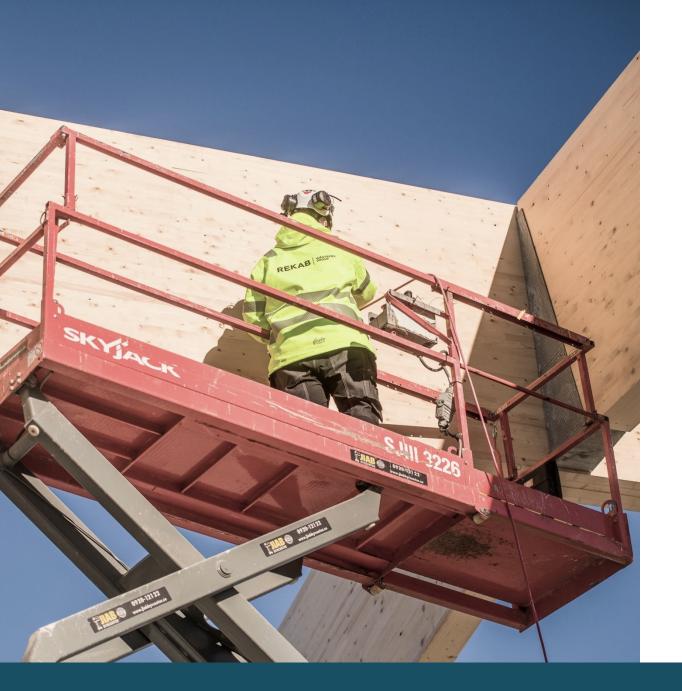


Significant events AFTER 30 SEPTEMBER 2022

- The first construction contract has been signed in the Finnish market, a 9,000 sqm logistics facility with an order value equivalent to SEK 102 million.
- A 45,000 sqm logistics facility in Stockholm, developed for the tenant Mathem, was completed and taken over by the property owner in October.



WĀSTBYGG GROUP



Summary

- Continued strong order backlog
- Focus on profitability
- Strategically prepared for the future
- Strong financial position





JONAS JÖNEHALL

Chief Executive Officer

JESSICA GÅRDMO

Chief Financial Officer





Next interim report: February 9th, 2023

Thank you!





Income statement overview SEGMENT REPORTING

SEKm	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021	Oct-Sep 2021-22	Jan-Dec 2021
Revenue	1,299	822	3,981	2,547	5,252	3,818
Costs in production	-1,245	-694	-3,662	-2,149	-4,770	-3,257
Gross profit/loss	54	128	319	398	482	561
Sales and administration costs	-83	-57	-256	-196	-352	-292
Other operating revenue	2	3	6	5	9	8
Other operating costs	0	0	-1	0	-1	0
Other profit/loss	-27	74	68	207	138	277
Profit/loss from financial items						
Profit shares from joint venture and associated companies	0	0	0	0	-4	-4
Financial revenue	10	9	26	14	29	17
Financial costs	-13	-10	-37	-13	-40	-16
Profit after financial items	-30	73	57	208	123	274
Change in value of real estate	0	6	0	6	0	6
Taxes	21	-4	48	2	56	10
PROFIT FOR THE PERIOD	-9	75	105	216	179	290
Profit relating to: - the parent company's shareholders	-9	75	105	216	179	290
- holdings without controlling influence	-7	, J 0	0	210	0	0
	-	-	-	-		
Earnings per share, SEK*	-0,28	2,31	3,25	6,68	5,52	8,94
Number of shares at the end of the period (thousands)	32,341	32,340	32,341	32,340	32,341	32,591
Average number of shares (thousands)	32,341	32,340	32,423	32,340	32,536	32,474

* The company has no options and similar agreements that give rise to a dilution effect, therefore this is not reported separately.

As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown here follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations.



Balance sheet overview SEGMENT REPORTING

SEKm	Sep 30 2022	Sep 30 2021	Dec 31 2021
Fixed assets			
Intangible fixed assets	462	238	464
Tangible fixed assets	108	105	114
Financial fixed assets	146	56	83
Total fixed assets	716	399	661
Current assets			
Development properties, etc	266	279	326
Accounts receivable	553	335	443
Accrued but not invoiced	640	347	454
Other receivables	2,174	1,006	1,491
Cash and cash equivalents	67	770	851
Total current assets	3,700	2,737	3,565
TOTAL ASSETS	4,416	3,136	4,226
EQUITY AND LIABILITIES			
Equity	1,827	1,761	1,858
Non-current interest-bearing liabilities	576	60	560
Non-current non-interest-bearing liabilities	78	80	83
Total non-current liabilities	654	140	643
Current interest-bearing liabilities	248	241	249
Accounts payable	585	288	470
Other liabilities	1,102	706	1,006
Total current liabilities	1,935	1,235	1,725
TOTAL EQUITY AND LIABILITIES	4,416	3,136	4,226

As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown here follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations.



Cash flow statement SEGMENT REPORTING

SEKm	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021	Oct-Sep 2021-22	Jan-Dec 2021
Day-to-day operations						
Profit/loss before financial items	-27	74	68	207	138	277
Adjustment for paid interest, paid taxes and items not included in cash flow	0	2	-7	15	9	31
Cash flow from operating activities before changes in working capital	-27	76	61	222	147	308
Cash flow from changes in working capital						
Increase (-)/decrease (+) of operating receivables	-181	-189	-889	-243	-1,469	-823
Increase (+)/decrease (-) of operating liabilities	37	-28	191	98	471	378
Cash flow from the day-to-day operations	-171	-141	-637	77	-851	-137
Investment activities						
Investments in businesses, including additional purchase sums	0	0	8	0	-121	-129
Acquisitions of intangible fixed assets	-1	0	-4	-2	-6	-4
Investments in investment properties	0	5	0	-10	0	-10
Acquisitions of other tangible fixed assets	-2	-3	-11	-10	-24	-23
Cash flow from investing activities	-3	2	-7	-22	-151	-166
Financing activities						
New issue of shares including transaction costs new issue of shares	0	0	-24	0	-85	-61
Paid dividends	0	0	-112	-107	-112	-107
Amortisation of loan liabilities (-), Raised loan liabilities (+)	-4	-2	-7	44	493	544
Cash flow from financing activities	-4	-2	-143	-63	296	376
CASH FLOW FOR THE PERIOD	-178	-141	-787	-8	-706	73
Cash and cash equivalents at the start of the period	245	910	851	776	770	776
Exchange rate difference in cash and cash equivalents	0	1	3	2	3	2
Cash and cash equivalents at the end of the period	67	770	67	770	67	851

As of Q2 2020 the Company consolidates tenant-owner associations related to development projects (IFRS recalculated). Figures shown here follow the Company's segment reporting (IFRS), which does not consolidate tenant-owner associations.



Income statement overview IFRS REPORTING

SEKm	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021	Oct-Sep 2021-22	Jan-Dec 2021
Revenue	1,101	767	3,452	2,718	4,683	3,949
Costs in production	-1,094	-655	-3,265	-2,302	-4,393	-3,430
Gross profit/loss	7	112	187	416	290	519
Sales and administration costs	-83	-57	-256	-197	-351	-292
Other operating revenue	2	3	6	5	9	8
Other operating costs	0	0	-1	0	-1	0
Other profit/loss	-74	58	-64	224	-53	235
Profit/loss from financial items						
Profit shares from joint venture and associated companies	0	0	0	0	-4	-4
Financial revenue	7	4	17	9	20	12
Financial costs	-13	-10	-37	-13	-39	-15
Profit after financial items	-80	52	-84	220	-76	228
Change in value of real estate	0	6	0	6	0	6
Taxes	24	-2	54	2	59	7
PROFIT FOR THE PERIOD	-56	56	-30	228	-17	241
Profit relating to:						
- the parent company's shareholders	-56	56	-30	228	-17	241
- holdings without controlling influence	0	0	0	0	0	0
		-		-		
Earnings per share, SEK*	-1.73	1.74	-0.92	7.06	-0.52	7.42
Number of shares at the end of the period (thousands)	32,341	32,340	32,341	32,340	32,341	32,591
Average number of shares (thousands)	32,341	32,340	32,423	32,340	32,536	32,474

* The company has no options and similar agreements that give rise to a dilution effect, therefore this is not reported separately.



Balance sheet overview IFRS REPORTING

SEKm	Sep 30 2022	Sep 30 2021	Dec 31 2021
Fixed assets			
Intangible fixed assets	462	238	463
Tangible fixed assets	108	105	114
Financial fixed assets	113	59	71
Total fixed assets	683	402	648
Current assets			
Development properties, etc	1,736	1,075	1,175
Accounts receivable	554	335	444
Accrued but not invoiced	565	338	437
Other receivables	959	360	500
Cash and cash equivalents	160	787	897
Total current assets	3,974	2,895	3,453
TOTAL ASSETS	4,657	3,297	4,101
EQUITY AND LIABILITIES			
Equity	1,586	1,716	1,751
Non-current interest-bearing liabilities	680	118	664
Non-current non-interest-bearing liabilities	86	74	90
Total non-current liabilities	766	192	754
Current interest-bearing liabilities	895	410	388
Accounts payable	586	292	480
Other liabilities	824	687	728
Total current liabilities	2,305	1,389	1,596
TOTAL EQUITY AND LIABILITIES	4,657	3,297	4,101

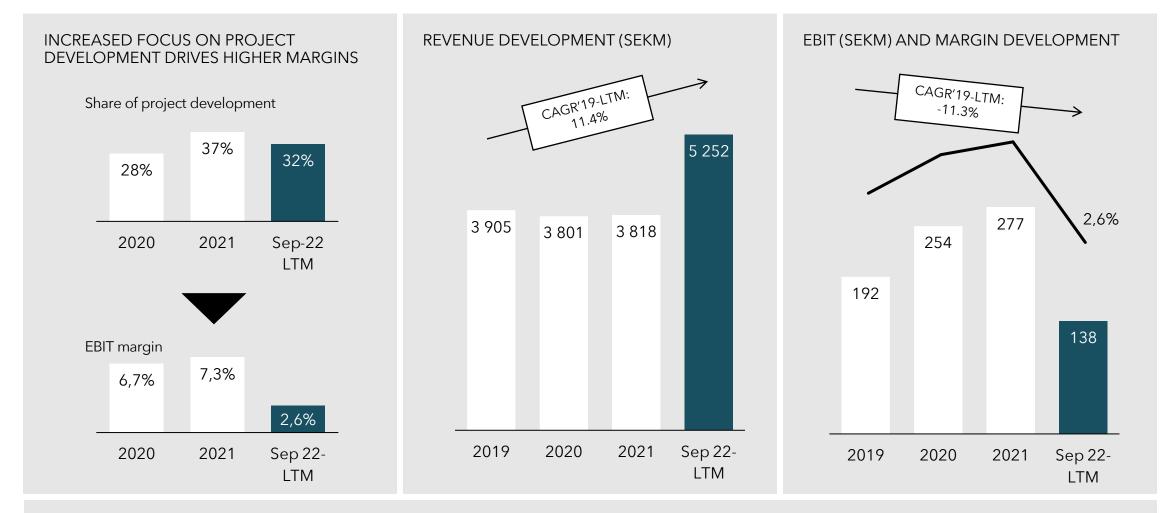


Cash flow statement IFRS REPORTING

SEKm	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021	Oct-Sep 2021-22	Jan-Dec 2021
Day-to-day operations						
Profit/loss before financial items	-74	58	-64	224	-53	235
Adjustment for paid interest, paid taxes and items not included in cash flow	-3	-3	-17	1	- 1	17
Cash flow from operating activities before changes in working capital	-77	55	-81	225	-54	252
Cash flow from changes in working capital						
Increase (-)/decrease (+) of tenant-owner association flats of own						
development in production	-297	-360	-620	-474	-661	-515
Increase (-)/decrease (+) of operating receivables	-13	152	-580	-119	-828	-367
Increase (+)/decrease (-) of operating liabilities	78	-38	181	242	250	311
Cash flow from the day-to-day operations	-309	-191	-1,100	-126	-1,293	-319
Investment activities						
Investments in businesses, including additional purchase sums	0	0	8	0	-121	-129
Acquisitions of intangible fixed assets	-1	0	-4	-2	-6	-4
Investments in investment properties	0	5	0	-10	0	-10
Acquisitions of other tangible fixed assets	-2	-3	-11	-10	-24	-23
Cash flow from investing activities	-3	2	-7	-22	-151	-166
Financing activities						
New issue of shares including transaction costs new issue of shares	0	0	-24	0	-85	-61
Paid dividends	0	0	-112	-107	-112	-107
Amortisation of loan liabilities (-), Raised loan liabilities (+)	187	52	503	179	1,011	688
Cash flow from financing activities	187	52	367	72	814	520
CASH FLOW FOR THE PERIOD	-125	-138	-740	-75	-630	35
Cash and cash equivalents at the start of the period	285	924	897	860	787	860
Exchange rate difference in cash and cash equivalents	0	1	3	2	3	2
Cash and cash equivalents at the end of the period	160	787	160	787	160	897



Long term profitable growth



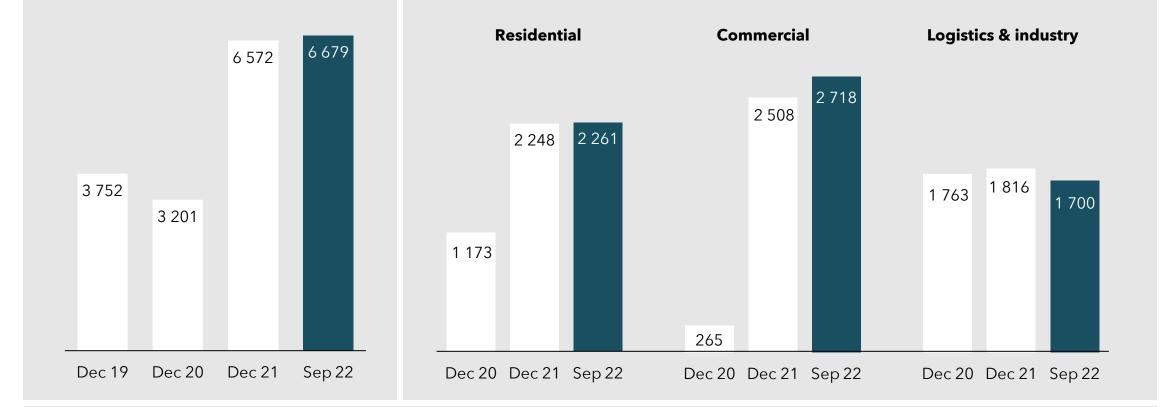
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ORDER BACKLOG (SEKM)

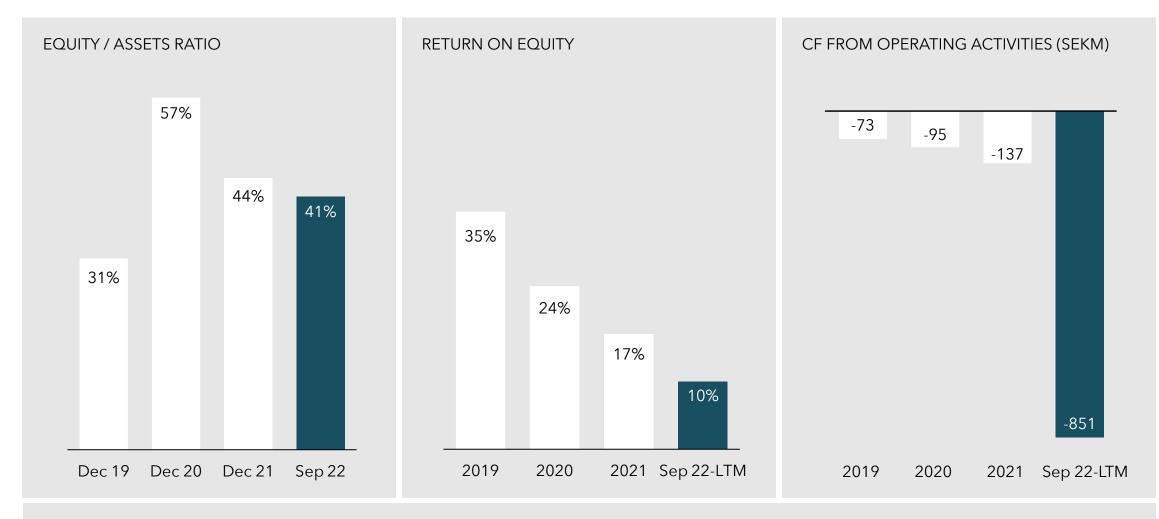
COMPARISON OF ORDER BACKLOG PER SEGMENT FOR 2020-2022 (SEKM)



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Solid financial performance



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Medium term financial targets

		TARGET	OUTCOME
	Annual growth target	10% over time	11.4% CAGR'19-LTM
 Continuous profitable growth Continued focus on risk avoidance and profitability in every project 	EBIT margin	>6%	2.6% SEP 22-LTM
 Build a balanced portfolio of project development projects across all segments 	Equity / assets ratio	≥25%	41% SEP 22
	Dividend policy	40 of net profit,	

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ONGOING PROJECTS: RESIDENTIAL/COMMERCIAL

Project, Municipality	Status	No of apts	Of which sold/booked	Of which reserved	Completion
SELF DEVELOPED TENANT OWNED					
Parklyckan, Stockholm	Production	36	36		2022
Strandängen, Falkenberg	Production	29	29		2022
Soluret, Malmö	Production	45	45		2023
Älgoxen, Umeå	Production	30	27		2023
Hökälla Ängar, stage 2, Gothenburg	Production	36	36		2023
Slottshusen, Täby	Production	89	63	5	2023
Tuvebo Glashytta, Gothenburg	Production	45	24		2023
Cityterrassen, Malmö	Production	174	70	1	2024
Tjärleken stage 1 (brf Tjäran), Norrtälje	Production	50	23	2	2024
Tjärleken stage 2 (brf Leken), Norrtälje	Sales launched	61			
Borstahusen town house kv Salt, Landskrona	Sales launched	12	2		2024
Total		607	355	8	
SELF DEVELOPED RENTAL APARTMENTS					
Kv Trädgårn, Svedala	Production	53			2023
Journalen 1, Malmö	Production	177			2024
Total		230			



UPCOMING PROJECTS: RESIDENTIAL/COMMERCIAL (part 1)

Project, Municipality	Туре	No of apts.	Area (sqm)	Phase	Estimated start of production	Estimated completion
Alliero, Sundsvall*	Self owned/Commercial	80	6,512	ZP in effect	2025	2027
Almen, Umeå	Selfowned	200	13,569	Ongoing work ZP	2024	2030
Bollen pre school, Trelleborg*	CSP	0	900	ZP in effect	2023	2024
Borstahusen town houses kv Salt, Landskrona*	Selfowned	12	1,440	ZP in effect	2023	2024
Borstahusen, Landskrona*	Self owned	46	3,885	ZP in effect	2024	2026
Citadellsfogen, Malmö*	Rental	70	4,850	Ongoing work ZP	2027	2028
Citadellsfogen, Malmö*	Selfowned	70	4,850	Ongoing work ZP	2027	2029
Fridhem, Ängelholm*	Selfowned	78	6,433	ZP in effect	2023	2025
Guldskrinet, Umeå*	Self owned/Rental	100	7,500	Ongoing work ZP	2023	2026
Hökälla Höjd, Gothenburg	Selfowned	42	3,276	ZP in effect	2024	2025
Lilla Essingen Parkhuset, Stockholm*	Selfowned	24	1,849	ZP in effect	2025	2027
Lilla Essingen Strandhusen, Stockholm*	Selfowned	74	6,032	ZP in effect	2026	2028
Norra Saltskog, Södertälje*	Selfowned	49	3,055	Ongoing work ZP	2025	2027
Nämnden (Sorgenfri multihus), Malmö	Rental/Commercial	60	4,645	ZP in effect	2024	2025

* Options, acquisitions have not yet been made. ZP = Zonal Planing PORTFOLIO CONTINUES, SUMMARY OF UPCOMING PROJECTS AT THE END OF PORTFOLIO



UPCOMING PROJECTS: RESIDENTIAL/COMMERCIAL (part 2)

Project, Municipality	Туре	No of apts.	Area (sqm)	Phase	Estimated start of production	Estimated completion
Prisma Parkkvarter, Malmö*	Commercial	0	14,000	Ongoing work ZP	2025	2027
Skarpnäck pre school, Stockholm*	CSP	0	860	ZP in effect	2026	2027
Skarpnäck, Stockholm*	Rental	126	5,659	ZP in effect	2025	2027
Solberga, Stockholm*	Self owned	35	4,025	No ZP	2026	2028
Solvalla hotel, Stockholm*	Hotel	0	6,900	No ZP	2026	2028
Solvalla youth housing, Stockholm*	Rental	120	4,115	No ZP	2026	2028
Sparreallén, Borås	Commercial	0	3,820	ZP in effect	2023	2024
Strandängen 2, sheltered housing, Falkenberg*	CSP	80	5,280	No ZP	2024	2025
Strandängen 2, care home, Falkenberg*	CSP	60	3,800	No ZP	2024	2025
Svandammsplan, Stockholm*	Selfowned	53	3,010	No ZP	2026	2027
Syrenen, Umeå	Self owned/Commercial	80	7,270	Ongoing work ZP	2025	2028
Tjärleken stage 2, kv Leken, Norrtälje	Selfowned	61	5,436	ZP in effect	2022	2024
Tröinge rest area, Falkenberg*	Commercial	0	10,000	ZP in effect	2024	2025
Vallastråket, Stockholm*	Self owned	80	5,600	Ongoing work ZP	2025	2027

* Options, acquisitions have not yet been made. ZP = Zonal Planing PORTFOLIO CONTINUES, SUMMARY OF UPCOMING PROJECTS AT THE END OF PORTFOLIO



UPCOMING PROJECTS: RESIDENTIAL/COMMERCIAL (part 3)

Project, Municipality	Туре	No of apts.	Area (sqm)	Phase	Estimated start of production	Estimated completion
Vårbergsvägen, Stockholm*	Selfowned	85	5,373	ZP in effect	2026	2028
Västerport, Varberg*	Hotel	0	18,250	DP interrupted	2025	2028
Västra Roslags-Näsby, Täby*	Selfowned	40	2,951	ZP in effect	2027	2028
Årsta stage 2n, Stockholm*	Selfowned	237	14,503	Ongoing work ZP	2028	2030
Årsta stage 4a, Stockholm*	Selfowned	68	5,661	Ongoing work ZP	2029	2031
Årsta stage 4b, Stockholm*	Rental	231	11,786	Ongoing work ZP	2029	2031
Åseberget, Kungälv*	To be decided	150	10,000	No ZP	2026	2030
Östra Station, Kävlinge	Selfowned	96	6,418	ZP in effect	2026	2027
Vårbergsvägen, Stockholm*	Selfowned	85	5,373	ZP in effect	2026	2028
Västerport, Varberg*	Hotel	0	18,250	DP interrupted	2025	2028
Totalt		2,507	223,513			

* Options, acquisitions have not yet been made. ZP = Zonal Planing



LANDBANK LOGISTICS AND INDUSTRY

4 Bastukärr industriområde, Sipoo, Finland	Acquisition	19,500	
3 Holmestrand Næringspark, Holmestrand, Norway	LOI for Joint venture	40,000	
2 Gardermoen Nord Næringspark, Ormlia, Norway	Acquisition	266,000	
1 Nyköping, Sweden	Joint venture	400,000	
Municipality	Туре	Area (sqm)	





Senior executives 30 SEP 2022



